

# 2026 Midwest Deal Summit

May 27-28, 2026 | Chicago, IL



## AGENDA 28 APRIL 2026

### WEDNESDAY, MAY 27

- 8:30 a.m. – 5:15 p.m. **Conference Registration**
- 9:00 a.m. – 5:15 p.m. **Open Meeting Networking with Lunch**  
Plan ahead and make the most of your time! Use the Conference App to schedule meetings and connect at designated networking tables. Enjoy complimentary refreshments and a light lunch while building meaningful relationships that matter.
- 9:00 a.m. – 5:15 p.m. **DEALINX - A Unique Deal Sourcing Event with Lunch**  
DealInx is our industry's premier deal sourcing event facilitating pre-arranged, one-one-one meetings between investment bankers and fund managers. Using SBIA's successful pre-screening model, both sell-side and buy-side investment bankers are welcome to participate. This is the most efficient opportunity to find and begin your next deal. A light lunch will be available.
- 11:30 a.m. – 1:30 p.m. **WINC – Activity to be Announced**  
*(By invitation and with registration, please.)*
- 2:30 – 2:40 p.m. **Welcome and Sponsor Recognition**  
A warm welcome and special thanks to our sponsors from the regional Council Chair.  
**Brian Boorstein, Co-Founder & Partner, Granite Creek Capital Partners**  
**Midwest Regional Council Chair**
- 2:40 – 3:30 p.m. **Speed Session: Funky Deals—Success or Disaster?**  
A pithy session about deals that started normally but quickly went south. Investment Bankers share their candid observations. Was it the terms? Deal structure? Alignment? Valuations? In this difficult market, this session will share some insight on hairy deals and how to avoid them.
- 3:30 – 4:00 p.m. **Networking Break**  
Refuel during this intermission between sessions.
- 4:00 – 5:00 p.m. **Policy Impacting Private Equity and Venture Investing: Current and Prospective**  
Join us for a timely update on legislative and regulatory issues affecting private equity investing. Our guest speaker is Carta's Policy Counsel and throughout her career has shaped Federal financial and capital markets policy on Capitol Hill.  
**Holli Heiles Pandol, Senior Counsel & Head of Policy, Carta**  
**Tonnie Wybensinger, Chief Advocacy Officer, Small Business Investor Alliance**

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5:00 – 6:30 p.m.

## **Life is Better with Beer – Networking Reception**

Enjoy a wonderful variety of Midwest beer and hors d'oeuvres while connecting with colleagues.

## **THURSDAY, MAY 28**

7:30 a.m.

## **Conference Registration**

7:30 –9:00 a.m.

## **Networking Breakfast**

Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.

7:30 –9:00 a.m.

## **Lawyers and Accountants Policy Breakfast**

Policy-talk for our industry's lawyers and accountants.  
*(By invitation, please.)*

7:30 – 11:30 a.m.

## **DEALINX - A Unique Deal Sourcing Event**

DeaLinX is our industry's premier deal sourcing event facilitating pre-arranged, one-one-one meetings between investment bankers and fund managers. Using SBIA's successful pre-screening model, both sell-side and buy-side investment bankers are welcome to participate. This is the most efficient opportunity to find and begin your next deal.

7:30 – 11:30 a.m.

## **Open Meeting Networking**

Plan ahead and make the most of your time! Use the Conference App to schedule meetings and connect at designated networking tables. Enjoy complimentary refreshments and a light lunch while building meaningful relationships that matter.

9:00 – 9:05 a.m.

## **Welcome Back**

*Brian Boorstein, Co-Founder & Partner, Granite Creek Capital Partners  
Midwest Regional Council Chair*

9:05 – 10:00 a.m.

## **And the Survey Says—Independent Sponsor Performance Returns Highlights**

Learn about this groundbreaking study that quantifies performance metrics and analyzes the growth of the Independent Sponsor asset class.

*Stephanie McAlaine, Executive Director, Independent Sponsor Forum,  
Moderator*

9:45 – 10:45 a.m.

## **Networking Break**

10:45 – 11:45 a.m.

## **SBA's Office of Investment and Innovation: A Mid-Year Update**

News and updates from key OII department chiefs.

*Michael Donadieu, Director of Examinations  
Paul Salgado, Director of Portfolio Management  
Art Spivey, Director of Licensing and Operations  
Office of Investment and Innovation  
U.S. Small Business Administration*

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11:45 a.m. – 1:00 p.m. **Networking Luncheon**  
No formalities, just valuable networking with colleagues and enjoying a light lunch.

1:00 p.m. **Conference Adjourns**