

2026 Midwest Deal Summit

May 27-28, 2026 | Chicago, IL



AGENDA 20 APRIL 2026

WEDNESDAY, MAY 27

- 8:30 a.m. – 5:15 p.m. **Conference Registration**
- 9:00 a.m. – 5:15 p.m. **Open Meeting Networking with Lunch**
Plan ahead and make the most of your time! Use the Conference App to schedule meetings and connect at designated networking tables. Enjoy complimentary refreshments and a light lunch while building meaningful relationships that matter.
- 9:00 a.m. – 5:15 p.m. **DEALINX - A Unique Deal Sourcing Event with Lunch**
DeaLinX is our industry's premier deal sourcing event facilitating pre-arranged, one-one-one meetings between investment bankers and fund managers. Using SBIA's successful pre-screening model, both sell-side and buy-side investment bankers are welcome to participate. This is the most efficient opportunity to find and begin your next deal. A light lunch will be available.
- 11:30 a.m. – 1:30 p.m. **WINC – Activity to be Announced**
(By invitation and with registration, please.)
- 2:30 – 2:40 p.m. **Welcome and Sponsor Recognition**
A warm welcome and special thanks to our sponsors from the regional Council Chair.
**Brian Boorstein, Co-Founder & Partner, Granite Creek Capital Partners
Midwest Regional Council Chair**
- 2:40 – 3:30 p.m. **Speed Session: Funky Deals—Success or Disaster?**
A pithy session about deals that started normally but quickly went south. Investment Bankers share their candid observations. Was it the terms? Deal structure? Alignment? Valuations? In this difficult market, this session will share some insight on hairy deals and how to avoid them.
- 3:30 – 4:00 p.m. **Networking Break**
Refuel during this intermission between sessions.
- 4:00 – 5:00 p.m. **General Session: Keynote Speaker**
- 5:00 – 6:30 p.m. **Life is Better with Beer – Networking Reception**
Enjoy a wonderful variety of Midwest beer and hors d'oeuvres while connecting with colleagues.

2026 Midwest Deal Summit

May 27-28, 2026 | Chicago, IL



THURSDAY, MAY 28

- 7:30 a.m. **Conference Registration**
- 7:30 –9:00 a.m. **Networking Breakfast**
Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.
- 7:30 –9:00 a.m. **Lawyers and Accountants Policy Breakfast**
Policy-talk for our industry’s lawyers and accountants.
(By invitation, please.)
- 7:30 – 11:30 a.m. **DEALINX - A Unique Deal Sourcing Event**
DeaLinx is our industry’s premier deal sourcing event facilitating pre-arranged, one-one-one meetings between investment bankers and fund managers. Using SBIA’s successful pre-screening model, both sell-side and buy-side investment bankers are welcome to participate. This is the most efficient opportunity to find and begin your next deal.
- 7:30 – 11:30 a.m. **Open Meeting Networking**
Plan ahead and make the most of your time! Use the Conference App to schedule meetings and connect at designated networking tables. Enjoy complimentary refreshments and a light lunch while building meaningful relationships that matter.
- 9:00 – 9:05 a.m. **Welcome Back**
*Brian Boorstein, Co-Founder & Partner, Granite Creek Capital Partners
Midwest Regional Council Chair*
- 9:05 – 10:00 a.m. **Deal Evolution: Policy and Cultural Changes from 2025 to 2026 that Affect Interest in Deals**
From DEI to ESG, how are investment priorities shifting now that policy and social norms are moving away from these mandates?
- 10:00 – 10:45 a.m. **Networking Break**
- 10:45 – 11:45 a.m. **SBA’s Office of Investment and Innovation: A Mid-Year Update**
News and updates from key OII department chiefs.
*Michael Donadieu, Director of Examinations
Paul Salgado, Director of Portfolio Management
Art Spivey, Director of Licensing and Operations
Office of Investment and Innovation
U.S. Small Business Administration*
- 11:45 a.m. – 1:00 p.m. **Networking Luncheon**
No formalities, just valuable networking with colleagues and enjoying a light lunch.
- 1:00 p.m. **Conference Adjourns**