



PRESENTED BY THE SMALL BUSINESS INVESTOR ALLIANCE

WORKING AGENDA

17 June 2026

October 11-13, 2026 | The Boca Raton | Boca Raton, FL

SATURDAY, OCTOBER 10

9:00am - 4:00pm

SBIA Networking Cabanas

For those arriving early, SBIA has reserved poolside cabanas for you to relax with your family and mingle with your professional colleagues.

4:00 - 5:00pm

Early Arrivals Reception - Just Some Easy-Going Networking

In town early? This resort-casual reception offers an early opportunity to connect with friends and colleagues over light fare. Hosted by SBIA Board of Governors Chair Tyson Smith, Tecum Capital (All registrants, spouses and families are welcome.)

SUNDAY, OCTOBER 11

8:00am - 1:00pm

National Summit Golf Tournament

Coffee and warm up at 8:00am with a Shotgun Start at 9:00am (A fee and advanced registration are required, please.)

9:00 - 11:00am

SBIA Board of Governors Meeting (By invitation, please.)

9:00am - 5:00pm

SBIA Networking Cabanas (All registrants, spouses and families are welcome.)

11:00am - 1:30pm

WINC Networking Activity

WINC events are open to all registered professionals at the National Summit. (A fee and advanced registration are required, please.)

11:00am - 7:00pm

Summit Registration

Pick up your Summit credentials at the SBIA Registration Desk.

Note: Your conference name badge is required to participate in all Summit-related sessions, receptions, activities, as well as to access all conference spaces, including the Networking Lounge. Name badges are required for any registrant spouse/significant for entre into the Networking Receptions and dedicated spouse/significant other breakfasts. Contact events@sbia.org to ensure a name badge is ready for them in advance.

2:00 - 4:00pm

Tennis Tournament

A fun Round Robin Tournament for all skill levels. (A fee and advanced registration are required, please.)

2:00 - 4:00pm

Pickleball Play

Have fun playing the fastest growing sport in the country. (A fee and advanced registration are required, please.)

- 2:00 – 4:30pm **Open Meeting Networking**
Plan ahead and make the most of your time. Use the Conference App to schedule meetings and connect at designated networking tables. Enjoy complimentary refreshments while building meaningful relationships that matter.
- 2:00 - 4:30pm **CapitalInx**
Pre-scheduled, private GP-LP meetings. Use the Conference App to keep track of your meetings.
- 4:30 - 5:30pm **Sunday at the Summit Educational Session**
- 5:30 - 7:00pm **Welcome to the Summit Networking Reception**
Enjoy friends, old and new, as we start this year’s National Summit.
(All registrants and their spouse/significant other are welcome.)
- 7:00 - 9:00pm **New Members’ Dinner** *(By invitation, please.)*
An exceptional opportunity for SBIA leadership to welcome new association members. Your voice matters, thank you for joining.

MONDAY, OCTOBER 12

- All Day **Summit Registration**
Pick up your Summit credentials at the SBIA Registration Desk. Badges must be worn by all participants at all times. Including all spouses/significant others, please.
- 7:30am - 9:00am **LP Breakfast** *(By invitation, please.)*
A time for private LP to LP conversations about trends and ideas.
- 7:30am - 9:00am **Professionals’ Networking Breakfast**
A great way to begin your day and get an early start on networking.
- 9:00am – 4:30pm **Open Meeting Networking**
Pre-scheduled meetings between general partners, intermediaries, and service providers. Open Meeting scheduling can be done through the Conference App.
- 9:00am - 4:30pm **CapitalInx**
Pre-scheduled, private GP-LP meetings. Use the Conference App to keep track of your meetings.
- 9:00 – 9:30am **Welcome to the National Summit for Middle Market Funds**
A warm welcome to the association’s pinnacle event.
Tyson Smith, Partner, Tecum Capital, SBIA Chair
SBIA Update
A timely business update from the association’s President.
Brett Palmer, President, Small Business Investor Alliance

- 9:30 - 10:30am **Keynote Presentation to be Announced**
- 10:30 - 11:15am **Networking Break**
Re-caffeinate, re-hydrate and refresh your connections between sessions.
- 11:15am - 12:00pm **Speed Panel: Best Practices to Broaden Your LP Base**
This fast-moving session digs into what today's LPs actually look for—the signals that build trust, the materials that stand out and the narrative discipline that separates “that’s interesting” from “yep, let’s invest.” What strengthens your pitch? How to present your strategy, track record, and your team in a way that resonates. Don’t miss this candid and highly actionable session that will help you sharpen your message, elevate your materials and broaden your LP base.
- 12:00 - 1:30pm **Networking Lunch and Special SBA Presentation**
Enjoy lunch as we welcome SBA’s Administrator who will provide an update on the Administration’s accomplishments and outline initiatives for the year ahead.
***The Honorable Kelly Loeffler, Administrator,
U.S. Small Business Administration (invited)***
- 1:30 - 2:00pm **Networking Break**
Refuel during this intermission between sessions.
- 2:00 – 2:45pm **Two Views of Momentum: Recent Reports Underscore Growth in the Lower Middle Market**
This session highlights two robust data sets that capture the dynamism of lower middle-market investing. Comprehensive, year-long surveys of SBICs and Independent Sponsors provide comparative performance insights, capital deployment patterns, and indicators of how both models are evolving within the broader private equity ecosystem.
- 2:45 – 4:30pm **Networking Break**
Re-caffeinate, re-hydrate and refresh your connections between your CapitaLinx meetings and our educational sessions.
- 5:00 – 6:30pm **Dealmakers Winetasting Reception**
Make new connections and enjoy amazing wines poured by Limited Partners representing banks, family offices, insurance companies, fund of funds, and endowments/foundations. Valuable networking like no other.
(All registrants and their spouse/significant others are welcome.)

TUESDAY, OCTOBER 13

- 7:00am - 12:00pm **Summit Registration**
Badges must be worn by all participants at all times.

7:30am - 9:00am

Networking Breakfast

Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.

7:30am - 9:00am

SBIA Policy Breakfast for Lawyers and Accountants *(By invitation, please.)*

A special opportunity for service providers to discuss key SBIC operations issues.

7:30am - 9:00am

Accrual and Critical Technology Funds Breakfast *(By invitation, please.)*

Join fellow Accrual Debenture Fund applicants and licensees for a program update.

8:00am - 12:00pm

Open Meeting Networking

Pre-scheduled meetings between general partners, intermediaries, and service providers. Open Meeting scheduling can be done through the Conference App.

8:00am - 12:00pm

CapitalLinx

Pre-scheduled, private GP-LP meetings. Use the Conference App to keep track of your meetings.

9:00 - 10:00am

The Confluence of AI and Cybersecurity: The AI Arms Race

AI-related vulnerabilities are seen as the fastest growing risk by experts. Learn how this deep intersection can strengthen defenses and empower attackers; creating an arms race that is fundamentally changing the entire field. See how AI is used as a defensive tool in cybersecurity and understand how cybercriminals are leveraging the same technologies to amplify attacks. Learn what this actually means for how you operate your fund.

10:00 - 10:30am

Networking Break

Re-caffeinate, re-hydrate and refresh your connections between sessions.

10:30 - 11:15am

Brave New World: How GPs are Using SBIC Leverage and How LPs View Capital Allocations

The recent modernization of the SBIC program—especially the increase in leverage caps—is an inflection point for the market. Raising the standard cap to the lesser of 200% of private capital or \$250 million, along with higher common-control limits and new exclusions for critical technology and manufacturing investments, gives managers more room to scale and deploy capital efficiently. LPs see this as overwhelmingly positive: they see stronger fund economics, better alignment with national priorities, and a more competitive return profile compared to similar middle-market strategies. In short, the new caps make SBICs more attractive, not just as a policy tool, but as an institutional-grade investment strategy. In short, the new SBIC leverage caps materially strengthen the program's value proposition.

11:15am - 12:00pm

SBA's Office of Investment: The Department Chiefs Share Updates

A year-end briefing with the SBA's senior leadership, offering essential insights into 2026 licensing activity, updated procedures, portfolio management trends, and the examinations process. Hear directly from leadership and department heads responsible for oversight and program performance—information you won't want to miss.

Josh Carter, Associate Administrator (invited)

Michael Donadieu, Director of Examinations (invited)

Paul Salgado, Director of Portfolio Management (invited)

Art Spivey, Director of Licensing and Operations (invited)

***Office of Investment and Innovation,
U.S. Small Business Administration***

12:00pm

Closing Remarks

Stacy Harmsen, Founding Partner, NorthCoast Mezzanine

12:00pm - 1:00pm

Networking Lunch

How does the time go by so quickly? Join us for an informal lunch with colleagues before heading home.

Conference Concludes