

2025 WEST COAST CAPITAL SUMMIT

Fairmont Century Plaza
Los Angeles | CA
March 25-27, 2025

AGENDA

TUESDAY | MARCH 25

- 8:00 – 11:00 a.m.** **SBIA Board of Governors Breakfast and Meeting**
(Members of the Board only, please.)
- 11:00 a.m. – 7:00 p.m.** **West Coast Capital Summit Registration**
Thank you for picking up your Summit credentials. We ask that name badges are worn at all times.
- 11:30 a.m.– 1:30 p.m.** **WINC – Top Chef Sushi**
While the origins of sushi date back to the fourth century AD as a way to preserve fish, modern sushi is so much more. Under the guidance of our expert Chef, you'll dive into modern techniques and flavor profiles for delicious vegetarian creations. But this is WINC, so it wouldn't be complete without a little friendly competition! Get ready to roll, shape, and craft your way to sushi glory. Will your roll reign supreme?
(Separate registration is required, please.)
- 11:30 a.m.– 5:00 p.m.** **West Coast Capital Summit Networking Lounge**
The perfect place to meet with colleagues, old and new. Light refreshments will be served.
- 2:00 – 5:00 p.m.** **Capitalinx**
SBIA's unique GP-LP private meetings platform.



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4:00 – 5:00 p.m.

Independent Sponsors – An Update on the Western Market

Where do investors in the West stand in this burgeoning asset class? Here's the skinny on diligence trends, access to capital, and preparing for seamless transactions.

Todd Morris, CFA, Managing Director, True West Capital Partners, Moderator

Bryan Bylica, Member, Bass, Berry & Sims PLC

Mitch Prevot, Vice President, 747 Capital

Jeff Schwartz, Managing Partner & CEO, Corbel Capital Partners

Max Young, Partner, Elan Growth Partners

5:00 – 6:30 p.m.

Welcome to LA! Networking Reception on the Plaza

A great time to connect with colleagues outdoors on the Century Plaza.

6:30 p.m. – on

Dinner on Your Own

Enjoy the culinary delights that only LA can offer.

WEDNESDAY | MARCH 26

7:30 a.m. – 7:00 p.m.

West Coast Capital Summit Registration

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7:30 – 9:00 a.m.

Rise 'n Shine Networking Professional's Breakfast

A great way to begin your day and get an early start on your networking.

7:30 – 9:00 a.m.

Limited Partners - Washington Update and Breakfast

An exclusive update for Limited Partners that will include current legislative and regulatory issues affecting private equity investing.

Brett Palmer, President, Small Business Investor Alliance

(By invitation only, please.)

9:00 a.m. – 4:30 p.m.

West Coast Capital Summit Networking Lounge

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9:00 a.m. – 4:30 p.m.

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9:00 – 9:05 a.m.

Welcome and Sponsor Thanks

A warm welcome and special thanks to our sponsors from the regional president.

*Rick Shuart, Managing Director, Caltius Structured Capital,
SBIA Western Regional President*

9:05 – 10:00 a.m.

Keynote Address: Prosperity Ahead or Not?

Our speaker brings us his experience as a former White House director of economic policy, a managing director of the \$15 billion Tiger hedge fund, and a Harvard economics professor. In this session, we'll explore how demographics, technology and globalization are reshaping the economy. We'll consider the signs of stock market rallies and the warning signs of slumps. As well as identify the political pressures on trade, debt, and interest rates from the U.S. to the E.U. to China.

Todd Buchholz, Economist, Investor, Author

10:00 – 10:30 a.m.

Morning Energy Break

Time for an energy boost and networking with colleagues.

10:30 – 11:15 a.m.

SBIC Compliance and Examinations:

Avoiding the Common Pitfalls

Whether you're new to the SBIC program or a veteran licensee, compliance and examinations help shape your focus because each is a foundational component of your fund's progress. Today's session presents these topics from a different perspective than usual. We'll hear from veteran participants in the SBIC program about their current experiences and some peer-to-peer advice.

*David Parkhurst, General Counsel,
Small Business Investor Alliance, Moderator*

Jennifer Audeh, Partner, Foley Hoag

Gian Cavallini, Managing Director, Holleway Capital Partners

David Kocen, Co-Founder, Bluehenge Capital Partners



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11:15 – 11:45 a.m.

Refreshment Break

Grab a coffee and let's get back to work.

11:45 a.m.– 12:30 p.m.

Cybersecurity Threats on the Horizon - The Criminals are Getting Smarter

Did you know that between 2019 – 2023, the FBI states cyber-crime losses exceeded \$37billion? And those are just reported losses, experts know the amount is much higher. Cyber professionals are warning that 2025 will be no different and that criminals are always improving their tools to attack. This session will provide real-world examples and valuable strategies for fund managers.

Stefan Okhuysen, Partner, HCAP Partners, Moderator

Michael Malone, CEO, Lumifi Cybersecurity

Jessica Skorton CISM, Manager Risk Consulting, RSM US, LLP

12:30 – 2:00 p.m.

Professionals Networking Luncheon

No speakers, no formalities, just valuable networking with & colleagues while enjoying a great meal.

2:00 – 3:00 p.m.

AI in Real-World Use Cases Driving Business Efficiency

Are you following AI's transformative potential and how private equity players are using it to create value and gain the competitive edge? How are they using AI to optimize operations? Attend this session to learn just how.

Sheila Emami, Vice President, St. Cloud Capital LLC, Moderator

Ollen Douglass, Managing Partner, Lightship Anchor Fund

Paul Hanges, CEO, JibJab

Liddy Karter, Managing Partner, Mizzen Capital LP

3:00 – 3:45p.m.

Networking Break

Beat that afternoon energy slump with snacks.



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3:45 – 4:45 p.m.

Fundraising Today – Limited Partners Share Their Observations and Recommendations

Our LPs will explore today's fundraising environment, discuss how they underwrite managers, give pitch and relationship-building advice, and converse about timely and top-of-mind diligence questions.

Michael Jones, Managing Director, Corbel Capital Partners, Moderator

Will Hodgeson, CFA, Investment Manager, University of Michigan

Tim Rafalovich, Head of Fund Investing Division, Wells Fargo

Francesco Sala, VP and Director of Investments, Everside

5:00 – 6:30 p.m.

Wine Tasting Networking Reception

Enjoy this unique event, where our Limited Partners host tables featuring different varietals of wine.

6:30 p.m. – on

Freestyle Dinner on Your Own

THURSDAY | MARCH 27

7:30 a.m. – 12:30 p.m.

West Coast Capital Summit Registration

Thank you for wearing your badges at all times.

7:30 – 9:00 a.m.

Policy Breakfast for Lawyers and Accountants

A special discussion and networking event designed for legal and accounting professionals.

Brett Palmer, President, Small Business Investor Alliance

David Parkhurst, General Counsel, Small Business Investor Alliance

7:30 – 9:00 a.m.

Networking Breakfast

A great way to begin your day and get an early start on your networking.

8:00 – 10:30 a.m.

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Today's M&A Market – What's Around the Corner?

A full exploration of today's M&A market. From deal activity to valuations and deal multiples, this session will provide a sound backdrop to getting deals done.

Amanda Kim, Principal, Avante Capital Partners, Moderator

R.B. Kiernat, Managing Director, Hennepin Partners

*Nishen Radia, Senior Managing Director and Head of M&A,
B. Riley Securities*

*Jonathan Zucker, Managing Director and Head of Capital Advisory,
Intrepid Investment Bankers*

10:00 – 10:30 a.m.

Break Time

Re-caffeinate, re-hydrate and refresh your connections between sessions.

10:30 – 11:30 a.m.

Washington Update

Don't miss this critical update from SBIA's President. What are the priorities of the new Congress and the new Administration? A timely review of key issues affecting our market segment.

Brett Palmer, President, Small Business Investor Alliance

11:30 a.m. – 12:30 p.m.

Networking Luncheon

A casual lunch with colleagues before heading back to the office.

12:30 p.m.

Conference Concludes

