

Southern Private Equity Conference

February 19-20, 2026 | JW Marriott Nashville | Nashville, TN



WORKING AGENDA 2 FEBRUARY 2026

THURSDAY, FEBRUARY 19

8:30 a.m. **Conference Registration Opens**
Visit the conference registration desk to pick up your name badge. Your name badge is required for admittance to all sessions and conference spaces.

9:00 a.m. – 5:30 p.m. **Open Meeting Networking**
Plan ahead and make the most of your time! Use the Conference App to schedule meetings and connect at designated networking tables. Enjoy complimentary refreshments and a light lunch while building meaningful relationships that matter.

11:30 a.m. – 1:00 p.m. **WINC Nashville Custom Hat Bar**
Saddle up for a stylish twist on networking! Join fellow members of the Women Investors Networking Council (WINC) for a custom cowboy hat-making experience. You'll design your own bespoke hat while mixing and mingling with other attendees. Light refreshments will be served. (Please watch for registration details.)

12:30 p.m. – 1:30 p.m. **Insight Exchange and Lunch**
Enjoy a light lunch as you meet with colleagues at specially hosted tables for candid discussions about:

- SBIC Licensing FAQs and Disclosures: Advice from Experts
Led by: David Parkhurst General Counsel SBIA
- SBIC Mentors: Seasoned Fund Managers Share Best Practices
Led by: Charles Cox, Partner & Head of Business Development LongueVue Capital
- Fund Raising Communication: Tips for that Second Meeting
- Accrual Debentures and Critical Technology Funds

3:00 – 3:05 p.m. **Welcome to Our General Session. Help us Thank Our Sponsors**
A warm welcome and special thanks to our sponsors from the regional council chair.
Simon Haidamous, Managing Director, Genesis Park, Southern Regional Council Chair

3:05 – 3:45 p.m. **Speed Round: Performance Economics, Alignment and Terms When Working with Independent Sponsors**
The candid skinny about how fund managers collaborate with Independent Sponsors—and make it work.
Kenneth Saffold, Managing Partner, o15 Capital Partners, Moderator
Tyson Smith, CFA, Partner, Tecum Capital
Tim Welles, Managing Partner, Pine Street Capital Partners

3:45 – 4:30 p.m. **Networking Refreshment Break**
Re-caffeinate, re-hydrate and refresh your connections between sessions.

Southern Private Equity Conference

February 19-20, 2026 | JW Marriott Nashville | Nashville, TN



4:30 – 5:30 p.m.	Keynote Presentation – To Be Announced Soon
5:30 – 7:00 p.m.	Welcome to Music City Networking Reception Southern hospitality and networking at its best. Enjoy great conversation, refreshing cocktails, and the perfect setting to connect and unwind with colleagues.

FRIDAY, FEBRUARY 20

7:30 a.m.	Conference Registration Opens Visit the conference registration desk to pick up your name badge. Your name badge is required for admittance to all sessions and conference spaces.
7:45 – 9:00 a.m.	Networking Breakfast Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.
7:45 – 9:00 a.m.	Legal and Accounting Policy Breakfast A special networking and policy session for SBIA's legal and accounting community. <i>(By invitation, please.)</i> David Parkhurst, General Counsel, Small Business Investor Alliance
9:00 a.m. – 12:15 p.m.	Open Meeting Networking More time to meet with colleagues and find that next deal.
9:00 – 9:30 a.m.	Welcome Back and Association Update A look at the day ahead and a review of the SBIA's goals for 2026. Simon Haidamous, Managing Director, Genesis Park, Southern Regional Council Chair Brett Palmer, President, Small Business Investor Alliance
9:30 – 10:30 a.m.	Healthcare Investments: Valuable Dos and Don'ts for 2026 PWC advises, "Healthcare private equity deal activity, which showed an uneven rebound through 2025, is expected to become more consistent in 2026, as lower interest rates, abundant dry powder, and LP demand for liquidity begin to unlock the backlog of delayed transactions from the 2018-2022 cycle." Join our discussion about trends, anticipated compliance demands, emerging digital health regulations, and the critical role that AI will play as it drives efficiency and opportunity. John Pontius, Managing Director, Capital Alignment Partners, Moderator John Allgood, Managing Director, Brentwood Capital Advisors David Bertani, Director, Sponsor Finance – Commercial Healthcare Banking, Hancock Whitney Caroline Ducas, Partner, Resolute Capital Partners

Southern Private Equity Conference

February 19-20, 2026 | JW Marriott Nashville | Nashville, TN



10:30 – 11:15 a.m.

Networking Break

Re-caffeinate and reconnect during this intermission between sessions.

11:15 a.m. – 12:15 p.m.

Inside Edition: What LPs Want to Know About Your Compressed Distributions to Paid-in Capital, Continuation Vehicles and Valuation Methodology

Our distinguished speakers will explore how today's market environment is reshaping LP decision-making. What is portfolio-level data revealing about DPI compression across SBIA vintages? Learn how different LPs are setting their priorities in terms of recalibrating liquidity, IRR and NAV durability trade-offs. How are LPs pressure-testing valuation methodologies? This is a must attend session.

Val Phillips, Executive Director, Wells Fargo Strategic Capital, Moderator

Nate Kirk, Founder & Managing Partner, Everside

12:15 – 1:15 p.m.

Grab & Go Refreshments

Time to head home with some light refreshments in hand or stay and enjoy your refreshments with colleagues.

1:15 p.m.

Conference Adjourns

We look forward to seeing you in Santa Monica for the

[West Coast Capital Summit | April 15-17, 2026](#)