

# Southern Private Equity Conference

February 22-23, 2024 | J.W. Marriott | Nashville, TN



## AGENDA

### THURSDAY, FEBRUARY 22

- 10:30 a.m. **Conference Registration Opens**  
Visit the conference registration desk to pick up your name badge.
- 10:30 a.m. – 7:00 p.m. **Networking Lounge**  
Once participants have picked up their conference credentials, they are welcome to meet with colleagues and enjoy early networking in our lounge area.
- 2:30 – 3:30 p.m. **A Program Review with SBA Investment Division Department Chiefs**  
We've invited the departmental chiefs at the SBA Office of Investment and Innovation to provide an update on current and prospective regulations. This will be an important session to garner critical information about licensing, operations, and examinations.  
*Justin Pelletier, Executive Director Government Relations, Small Business Investor Alliance, Moderator*  
  
*Heath Morris, National Director, Office of Examinations, U.S. Small Business Administration*  
  
*Jason Powers, Chief of Licensing, Office of Investment and Innovation, U.S. Small Business Administration*  
  
*Paul Salgado, Director, Office of Investment Portfolio Management, Office of Investment and Innovation, U.S. Small Business Administration*
- 3:30 – 4:30 p.m. **Networking Refreshment Break**  
Re-caffeinate, re-hydrate and refresh your connections between sessions.
- 4:30 – 5:30 p.m. **Investing in Today's Economy – A Keynote Address**  
Founder of Trusco Investment Management, N3L Capital Partners and manager of the N3L Fund, a global macro hedge fund, Tom Landstreet analyzes government policies and their incentive effects on behavior and prices in the real economy. He worked with Dr. Arthur Laffer for four and a half great years and created a popular weekly economic commentary based on Laffer's supply-side framework. Don't miss this important presentation about the economic outlook and what private equity investors should expect in this election year.  
*Thomas Landstreet, Manager, N3L Fund*
- 5:30 – 7:00 p.m. **Welcome to Music City Networking Reception**  
Enjoy the tastes and tunes of Nashville while connecting with colleagues! Southern hospitality and networking at its best.

### FRIDAY, FEBRUARY 23

- 7:30 a.m. **Conference Registration Opens**
- 7:30 a.m. – 11:30 a.m. **Networking Lounge**  
Recharge and reconnect with colleagues in our networking lounge area.
- 7:45 – 9:00 a.m. **Networking Breakfast**  
Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.

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- 7:45 – 9:00 a.m. **Legal and Accounting Policy Breakfast**  
A special networking and policy session for SBIA’s legal and accounting community.  
*Justin Pelletier, Executive Director Government Relations, Small Business Investor Alliance*  
  
*Tom Furman, Counsel, Office of the General Counsel, U.S. Small Business Administration*  
  
*Juan Sempertegui, Deputy General Counsel, U.S. Small Business Administration*
- 9:00 – 9:10 a.m. **Welcome and Sponsor Recognition**  
A warm welcome and special thanks to our sponsors from the regional president.  
*John Pontius, Director, Capital Alignment Partners, Southern Regional President*
- 9:10 – 10:00 a.m. **SBA’s Office of Investment and Innovation – Opportunities and Initiatives**  
SBA’s Office of Investment and Innovation has undertaken many new initiatives including the SBIC Critical Technologies program along with the Accrual and Re-investor Debentures. A timely update that’s not to be missed.  
*Caroline Ducas, Founding Partner, Resolute Capital Partners, Chair of the Small Business Investor Alliance*  
  
*Bailey DeVries, Associate Administrator, Office of Investment and Innovation, U.S. Small Business Administration*
- 10:00 – 11:00 a.m. **The GP’s Perspective on Fundraising**  
We always appreciate hearing from Limited Partners about fundraising and their thinking about trends, communications, and allocations. But what do the GPs think about today’s fundraising environment? From rising interest rates, competition for good deals, and how to go about building a solid and diverse investor base, our speakers for this session will share their candid observations.  
*Val Phillips, Vice President, Wells Fargo Strategic Capital*  
*Rob Kissling, Principal, Source Capital*  
*Tom Kuchler, Managing Director, CapitalSpring*  
*Kenneth Saffold, Co-founder & Managing Director, o15 Capital Partners*
- 11:00 – 11:30 a.m. **Networking Break**  
Re-caffeinate and reconnect during this intermission between sessions.
- 11:30 a.m. – 12:30 p.m. **Private Equity in an Election Year: Here’s What to Expect**  
SBIA’s President will present a fascinating Washington update to include observations about the current and future Congress along with the upcoming presidential election.  
*Brett Palmer, President, Small Business Investor Alliance*
- 12:30 – 1:30 p.m. **Networking Luncheon**  
No speakers, no formalities, just valuable networking with colleagues while enjoying a great meal.
- 1:30 p.m. **Conference Adjourns**