

October 27-29, 2024 | The Breakers | Palm Beach, FL

SATURDAY, OCTOBER 26

9:00am - 6:00pm

SBIA Networking Bungalows

For those arriving early, SBIA has reserved five poolside bungalows at The Breakers for you to relax with your family and mingle with your professional colleagues.

Note: Registrants staying off property are welcome to use all the amenities at The Breakers Beach Club. Contact SBIA for more details.

4:00pm - 6:00pm

Early Arrivals Reception – Just Some Easy-Going Networking

This super-casual reception offers the opportunity to connect with colleagues over light fare, before heading out to dinner.

Hosted by SBIA Board of Governors Chair Caroline Ducas, Resolute Capital Partners (All registrants, spouses and families are welcome.)

SUNDAY, OCTOBER 27

7:00am - 8:00am

Rise and Shine Yoga

Join us for a purposeful morning on the Ocean Lawn. Our Yogini will guide you through basic and advanced postures. All skill levels are welcome. Towels, water, and mats are provided.

(All registrants and spouses are welcome. No fee to attend.)

8:00am - 11:00am

SBIA Board of Governors Meeting *(By invitation, please.)*

9:00am - 6:00pm

SBIA Networking Bungalows *(All registrants, spouses and families are welcome.)*

11:00am - 7:30pm

Summit Registration

Pick up your Summit credentials at the SBIA Registration Desk.

Note: **Your conference name badge is required** to participate in all Summit-related sessions, receptions, activities, as well as to access all conference spaces, including the Networking Lounge. Name badges are required for any registrant spouse/significant for entrée into the Networking Receptions and dedicated spouse/significant other breakfasts. Contact events@sbia.org to ensure a name badge is ready for them in advance.

11:00am - 1:00pm

WINC Croquet Picnic

Did you know that the modern game of Croquet was traced back to 1852 when a game called “Crooky” was introduced to England from Ireland where it had been played since 1830? Now you do! Join us for an afternoon of WINC Croquet and a lovely Picnic Lunch. *(A fee and advanced registration are required, please.)*

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- 11:00am - 5:00pm **Summit Internet Lounge**
Computers, Wi-Fi, and printers to enable you to stay fully in touch and operational.
- 11:00am - 4:00pm **National Summit Golf Tournament – The Breakers Ocean Course**
Lunch and warm up at 11:00am with a Shotgun Start at 12:00pm
(A fee and advanced registration are required, please.)
- 2:00pm - 4:00pm **Tennis Tournament at The Breakers**
A fun Round Robin Tournament for all skill levels. *(A fee and advanced registration are required, please.)*
- 2:00pm - 6:00pm **Summit Networking and Exhibit Lounge**
A great place to meet with Summit sponsors and colleagues.
- 2:00pm - 5:30pm **CapitalInx**
Pre-scheduled, private GP-LP meetings.
- 5:15pm - 6:00pm
5:15 – 6:00 pm **Sunday at the Summit: SBIC Performance Data Update**
The Institute for Private Capital analyzed and quantified SBIC performance over a 20-year period. This presentation will provide a timely update to the IPC’s Survey.
Greg Brown, Research Director, Institute for Private Capital, Professor of Finance, Sarah Graham Kenan Distinguished Scholar, University of North Carolina, Kenan-Flagler Business School
- 6:00pm - 7:30pm **Welcome to the Summit Networking Reception**
Enjoy friends, old and new, as we start this year’s National Summit.
(All registrants and their spouse/significant other are welcome.)
- 7:30pm - 9:30pm **New Members’ Dinner** *(By invitation, please.)*
A special dinner to welcome new SBIA members who have recently joined the association.

MONDAY, OCTOBER 28

- All Day **Summit Registration**
Pick up your Summit credentials at the SBIA Registration Desk. Badges must be worn by all participants at all times. Including all spouses/significant others, please.
- 7:00am - 5:00pm **Summit Internet Lounge**
Computers, Wi-Fi, and printers to enable you to stay fully in touch and operational.
- 7:30am - 5:00pm **Summit Networking and Exhibit Lounge**
A great place to meet with Summit sponsors and colleagues.

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7:30am - 9:00am

Networking Breakfast

A great way to begin your day and get an early start on networking.

7:30am - 9:00am

Limited Partners' Breakfast *(By invitation, please.)*

Breakfast and Networking exclusively for our Limited Partners attendees. This session will feature LP-specific investment data and discussions.

9:00 - 4:30pm

CapitalLinx

Pre-scheduled, private GP-LP Meetings.

General Session

9:00am - 9:30am

Welcome to the National Summit for Middle Market Funds

A warm welcome to the association's pinnacle event.
Caroline Ducas, Resolute Capital Partners, SBIA Chair

9:30am - 10:30am

Keynote: The Future of Entrepreneurship in America A Candid Conversation with Revolution's Steve Case

Join us for this unique opportunity to hear from AOL cofounder and Revolution Chairman & CEO Steve Case, about the state of entrepreneurship and his dedication to creating a more inclusive innovation economy. Have technology disruptions, the pandemic, and the current state of the economy provided opportunities for entrepreneurs to scale in cities outside of Silicon Valley?
Steve Case, Chairman & CEO, Revolution, Cofounder AOL

10:30am - 11:15am

Networking Break

Re-caffeinate, re-hydrate and refresh your connections between sessions.

11:15am - 12:15pm

State of the Market: Real World Implications of the SBIC Performance Data

A targeted discussion about the newly released SBIC Performance Data and the related attractiveness of the SBIC asset class.

Tim Rafalovich, Head of Fund Investing, Wells Fargo Strategic Capital, Moderator
Alex Abell, Managing Partner, RCP Advisors
David Demeter, Managing Director, Davidson College Investment Office
Zev Zaretsky CFA, Director of Investments, Sierra Capital

12:15pm - 1:30pm

Networking Lunch and Special Presentation

1:30pm - 2:00pm

Networking Break

Refuel during this intermission between sessions.

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- 2:00pm - 2:45pm **SBA's Office of Investment and Innovation:
The Year in Review and a Look at the Future**
Brett Palmer, Small Business Investor Alliance, Moderator
Bailey DeVries, Office of Investment & Innovation, U.S. Small Business Administration
- 2:45pm - 3:30pm **General Session Topic to be announced**
- 3:30pm - 4:15pm **Networking Break**
Re-caffeinate, re-hydrate and refresh your connections between sessions.
- 4:15pm - 5:00pm **Managing Company Transfer Transactions**
This emerging issue will continue to rise as the business climate changes and there continue to be generational transfers within management teams.
Speakers to be Announced
- 5:00pm - 7:00pm **Dealmakers Winetasting Reception**
Make new connections and enjoy different wines poured by Limited Partners representing banks, family offices, insurance companies, fund of funds, and endowments/foundations.
(All registrants and their spouse/significant other are welcome.)

TUESDAY, OCTOBER 29

- 7:00am - 12:00pm **Summit Registration**
Pick up your Summit credentials at the SBIA Registration Desk. Badges must be worn by all participants at all times. Including all spouses/significant others, please.
- 7:00am - 12:00pm **Summit Internet Lounge**
Computers, Wi-Fi, and printers to enable you to stay fully in touch and operational.
- 7:30am - 1:30pm **Summit Networking and Exhibit Lounge**
A great place to meet with Summit sponsors and colleagues.
- 7:30am - 9:00am **Networking Breakfast**
Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.
- 7:30am - 9:00am **SBIA Policy Breakfast for Lawyers and Accountants** *(By invitation, please.)*
A special opportunity for service providers to discuss key SBIC operations issues with both SBIA and SBA professionals.
David Parkhurst, Small Business Investor Alliance, Moderator

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8:00am - 12:30pm

CapitalLinx

Pre-scheduled, private GP-LP Meetings.

General Session

9:00am - 10:00am

Future Economy: Growth Opportunities

A Keynote Presentation

The world is going to see more economic change in the next 5 years than we have seen in the last 100 years. Just as the US was getting over the worst of COVID, Russia invaded and China shutdown ports. War in the Ukraine, inflation soaring, interest rates spiking, exponential advances in artificial intelligence, supply chains crashing are all examples of the speed of change. **So how did we get here? More importantly, where do we go from here?** Our keynote speaker is a futurist and economist who dives deep into exploring how innovation, policy changes and societal shifts drive opportunities for clients.

Andrew Busch, Economic Futurist

10:00am - 10:30am

Networking Break

Re-caffeinate, re-hydrate and refresh your connections between sessions.

10:30am - 11:15am

General Session Topic to be announced

11:15am - 12:00pm

SBA Investment Division Department Chiefs:

Licensing, Operations, and Examinations

A timely conversation with SBA program directors about SBIC licensing, operations, and examinations.

Heath Morris, National Director, Office of Examinations, U.S. Small Business Administration (invited)

Paul Salgado, Director, Office of Investment Portfolio Management, Office of Investment and Innovation, U.S. Small Business Administration (invited)

Art Spivey, Director of Licensing and Operations, Office of Investment and Innovation, U.S. Small Business Administration (invited)

12:00pm - 1:15pm

Networking Lunch and Special Presentation

1:15pm

Closing Remarks and End of Summit Drawing

Ben Geis, Eagle Private Capital

Conference Concludes